How Do You Do More With Less

Increase relationship value

Market On-Demand

Create Personal Relationships

Increase Rx Uptake in New Contracts







- How can you leverage new formulary and contract wins quickly?
- How do you connect personally with today's busy physicians?
- How do you provide relevant and timely formulary placement information to your territory physicians?
- How do you measure the impact of your cross-media promotional campaigns?

...With CLM Mechanix

- Quickly leverages favorable contracts to increase Brand Rxs
- Targets plan-affiliated Physicians with customized marketing materials
- Delivers timely and accurate formulary information for a faster response to contract wins
- Identifies and addresses favorable plans, territories and physicians
- Provides management control & governance over the use of MCO marketing materials
- Links physicians to the messages and marketing materials they received, for powerful analytics

Increase Market Share

Respond to Local Events

Accelerate Pull-through

with



Do More with Less

Communicate Faster

Contact

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Contact appropriate targets

